



भारतीय प्रबंध संस्थान कोषिककोड
Indian Institute of Management Kozhikode
Globalizing Indian Thought

MANAGEMENT DEVELOPMENT PROGRAMME

Open MDP Calendar 2025-26



FROM THE DIRECTOR'S DESK



"Over the past three decades, IIM Kozhikode has carved its own niche to be counted among top B-Schools in the world and is on an exciting trajectory of expansion and further growth. It has been playing a pioneering role in professionalizing Indian Management through its ground-breaking Management Development Programmes and Consulting Activities. IIMK's strength lies in our innovative and learning-oriented teaching practices and contemporary industry-specific curriculum which is strongly backed-up

by our corporate interface and sturdy belief in the pursuit of our institutional mission of 'Globalizing Indian Thought'.

We pride ourselves on the quality of our world-class faculty who have built a name for themselves in top quality teaching, high impact corporate training, and extremely relevant research. IIMK's Management Development Programmes encompassing the

widest array of offerings will help institutions in generating innovative ideas, formulating new strategies, sharpening and enhancing leadership qualities of employees.

Thereby orchestrating a complete and holistic organizational transformation in an uncertain world. I thus, wholeheartedly invite corporates and organizations to make the most of our innovative Management Development Programmes mentioned in this calendar for the year 2025-26"

A handwritten signature in blue ink that reads "Debashis Chatterjee". The signature is fluid and cursive, with the first name and last name clearly distinguishable.

Director, IIM Kozhikode

OPEN MDP : 2025-26

Sl. No.	Programme Name	Programme Coordinator (s)	Programme Date	Venue	Programme Fees	
					Residential Category	Non - Residential Category
1	Cyber Security	Prof. Sreejith A	June 18 - 20, 2025	IIMK	60,000	50,000
2	Creative Thinking, Problem Solving & Decision Making	Prof. Rajeshwari C & Prof. Roopak Kumar Gupta	June 18 - 20, 2025	IIMK	60,000	50,000
3	Mastering Behaviour - Managing Self (Basic Lab)	Prof. Payal Anand	June 23 - 25, 2025	IIMK	60,000	50,000
4	Public Procurement	Prof. Ashutosh Sarkar & Prof. Saji Gopinath	June 25 - 28, 2025	IIMK	80,000	70,000
5	Good Governance & Big Data	Prof. Vipin Veetil	July 01 - 05, 2025	IIMK	90,000	80,000
6	Managing Self & Others for High Performance	Prof. Roopak Kumar Gupta	July 03 - 05, 2025	IIMK	60,000	50,000
7	Emotional Intelligence: Harnessing your Emotional Energy for Superior Performance	Prof. Priya Nair Rajeev	July 07 - 09, 2025	IIMK	60,000	50,000
8	Simulate to Strategize: Accelerate your Leadership Journey	Prof. Salman Ali	July 07 - 11, 2025	IIMK	90,000	80,000
9	Infrastructure Finance	Prof. Mridul Kumar Sagar & Prof. Abhilash S Nair	July 14 - 16, 2025	IIMK	60,000	50,000
10	Data Driven Decision Making using Data Analytics	Prof. Sreejesh S	July 14 - 18, 2025	IIMK	90,000	80,000
11	Applied Financial Risk Management	Prof. Jijo Lukose P J & Prof. L Ramprasath	July 21 - 23, 2025	IIMK	60,000	50,000
12	Creating value through corporate financial decisions	Prof. Nemiraja Jادیappa	July 21 - 25, 2025	IIMK	90,000	80,000
13	Communication Effectiveness Lab for Managers	Prof. Deepa Sethi & Prof. Anupam Das	July 24 - 26, 2025	IIMK	60,000	50,000
14	Strategies for Products & Marketing	Prof. Sreejesh S	July 28 - 30, 2025	IIMK	60,000	50,000
15	Agent-based Modeling for Business Problem Solving	Prof. Vipin P Veetil	July 28 - 30, 2025	IIMK	60,000	50,000
16	Business Analytics	Prof. Soumya Roy, Prof. Ashutosh Sarkar & Prof. Arqum Mateen	August 04 - 08, 2025	IIMK	90,000	80,000

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					Residential Category	Non - Residential Category
17	Public Financial Management	Prof. Mridul Kumar Saggar, Prof. Abhilash S Nair & Prof. Aravind Sampath	August 04 - 08, 2025	IIMK	90,000	80,000
18	Operational Excellence through Lean Six Sigma	Prof. G. Thangamani	August 11 - 13, 2025	IIMK	60,000	50,000
19	Enhancing Organizational & Individual Performance	Prof T. N. Krishnan	August 11 - 13, 2025	IIMK	60,000	50,000
20	Strategic Decision Making & Leadership under Dynamic & Uncertain Environments	Prof. Rajesh Srinivas Upadhyayula	August 11 - 13, 2025	IIMK	60,000	50,000
21	Financial Market Regulations	Prof. Mridul Kumar Saggar, Prof. Abhilash S Nair & Prof. Aravind Sampath	August 18 - 22, 2025	IIMK	90,000	80,000
22	Corporate Etiquette & Personality Development	Prof. Deepa Sethi	August 28 - 30, 2025	IIMK	60,000	50,000
23	Accelerating Sales Force Performance	Prof. G. Sridhar	August 28 - 30, 2025	IIMK	60,000	50,000
24	Managing Employees With Humane Touch*	Dr. Manoranjan Dhal	September 01 - 05, 2025	IIMK	1,25,000	1,15,000
25	General Management Programme : Management in the Era of Digital Disruption & AI	Prof. Anandakuttan B. Unnithan	September 08 - 12, 2025	IIMK	90,000	80,000
26	Consumer Behaviour in the Digital Age	Prof. Aishwarya Ramasundaram	September 9 - 11, 2025	IIMK	60,000	50,000
27	Story Telling Artistry at Work	Prof. Nivedhitha K S	September 10 - 12, 2025	IIMK	60,000	50,000
28	Digital Operations & Supply Chain Transformation	Prof. Rupesh Kumar Pati	September 10 - 12, 2025	IIMK	60,000	50,000
29	Managing Talent & Caaching for High performance Leadership	Prof. Debashis Chatterjee	September 10 - 13, 2025	IIMK	1,50,000	1,30,000
30	Healthcare Management: Strategy, Technology & Operations	Prof. Ashutosh Sarkar & Prof. Arqum Mateen	September 15 - 19, 2025	IIMK	90,000	80,000

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31	A Non-technical Introduction to Financial Derivatives	Prof. S.S.S. Kumar & Prof. L. Ramprasath	September 18 - 20, 2025	IIMK	60,000	50,000
32	A Net-zero Future – Towards Business Sustainability	Prof. Anupam Das, Prof. Shubhasis Dey & Prof. Siddhartha Padhi	September 18 – 20, 2025	IIMK	60,000	50,000
33	Strategic Mindset for Sales Managers - A Lego Serious Play Approach	Prof. G Sridhar	October 06 - 08, 2025	IIMK	60,000	50,000
34	Understanding India through its Cultural Roots From Farms to Firms – Climate Controlled Culture & Commerce for the Leadership Team of Companies Believe in Compassionate Commerce**	Prof. Anupam Das, Prof. Shubhasis Dey & Prof. Siddhartha Padhi	October 06 - 10, 2025	IIMK	1,25,000	1,15,000
35	Sales Mastery in the Insurance Sector	Prof. Dharun Kasilingam	October 08 - 11, 2025	IIMK	80,000	70,000
35	Managing Global Operations	Prof. Arqum Mateen & Prof. Ashutosh Sarkar	October 09 - 11, 2025	IIMK	60,000	50,000
37	Mastering Behaviours - Managing Self (Advanced Lab)	Prof. Payal Anand	October 09 - 11, 2025	IIMK	60,000	50,000
38	Talent Management	Prof. T.N. Krishnan	November 06 - 08, 2025	IIMK	60,000	50,000
39	Soft Skills for Interpersonal Effectiveness: Attitude & Skill Enhancement Lab	Prof. Deepa Sethi	November 11 - 15, 2025	IIMK	90,000	80,000
40	Business Intelligence & Analytics	Prof. Sreejesh S	November 12 - 14, 2025	IIMK	60,000	50,000
41	Strategic Digital Marketing Programme	Prof. Dharun Kasilingam	November 12 - 15, 2025	IIMK	80,000	70,000
42	Problem Solving & Decision Making	Prof Roopak Kumar Gupta & Prof. Deepak S Kumar	November 17 - 19, 2025	IIMK	60,000	50,000
43	Advanced Financial Statement Analysis for Decision Making	Prof. Sudershan Kuntluru & Prof. Rachappa Shette	November 20 - 22 ,2025	IIMK	60,000	50,000

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44	Service Excellence through Customer Orientation	Prof. Deepak S Kumar & Prof. M Geetha	November 27 - 29, 2025	IIMK	60,000	50,000
45	Public Systems Management	Prof. Salamah Ansari	December 01 -05, 2025	IIMK	90,000	80,000
46	Executive Presence, Influence & Storytelling	Prof. Deepa Sethi	December 04 - 06, 2025	IIMK	60,000	50,000
47	Simulate to Strategize: Accelerate your Leadership Journey	Prof. Salman Ali	December 8 - 12, 2025	IIMK	90,000	80,000
48	Design Thinking for Business Problem Solving	Prof. Deepak S Kumar & Prof. Nivedita Bhanja	December 18 - 20, 2025	IIMK	60,000	50,000
49	Mindful Leadership	Prof. Debashis Chatterjee	January 08 - 10, 2026	IIMK	75,000	65,000
50	Supply Chain Management	Prof. Ashutosh Sarkar	January 14 - 17, 2026	IIMK	80,000	70,000
51	Finance for Non-Finance Executives	Prof. S. S. S. Kumar & Prof. Sony Thomas	January 15 - 17, 2026	IIMK	60,000	50,000
52	Managing across Cultures (MaC)	Prof. Deepa Sethi	January 19 - 21-, 2026	IIMK	60,000	50,000
53	Strategic Excellence in the Insurance Sector: Navigating Business Growth & Decision-Making	Prof. Dharun Kasilingam & Prof. Salman Ali	January 19 - 21, 2026	IIMK	60,000	50,000
54	Methods of Digital Advertising	Prof. Mohammed Shahid Abdulla	January 22 - 24, 2026	IIMK	60,000	50,000
55	Contract Management & Dispute Resolution	Prof. Deva Prasad M	February 02 - 04, 2026	IIMK	60,000	50,000
56	Strategic Digital Marketing Programme	Prof. Dharun Kasilingam	February 02 - 05, 2026	IIMK	80,000	70,000
57	Strategies for Patient-Centric Healthcare Operations	Prof. Ashutosh Sarkar & Prof. Arqum Mateen	February 02 - 06, 2026	IIMK	90,000	80,000

eMDP : 2025-26

Sl. No.	Programme Name	Programme Coordinator (s)	Programme Date	Venue	Programme Fees
01	Art of Business Communication (ABC) for Corporate Professionals	Prof. Deepa Sethi	November 01, 2025 (122 Hours)	Online	2,80,000 + GST



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Management Development Programme

IIMK Campus P.O,

Kozhikode - 673 570, Kerala, India.

Phone: +91-495-2809558, +91 495 2809549

e-mail : mdp@iimk.ac.in



iimk.ac.in



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